

CLP

Energy for Brighter Tomorrows

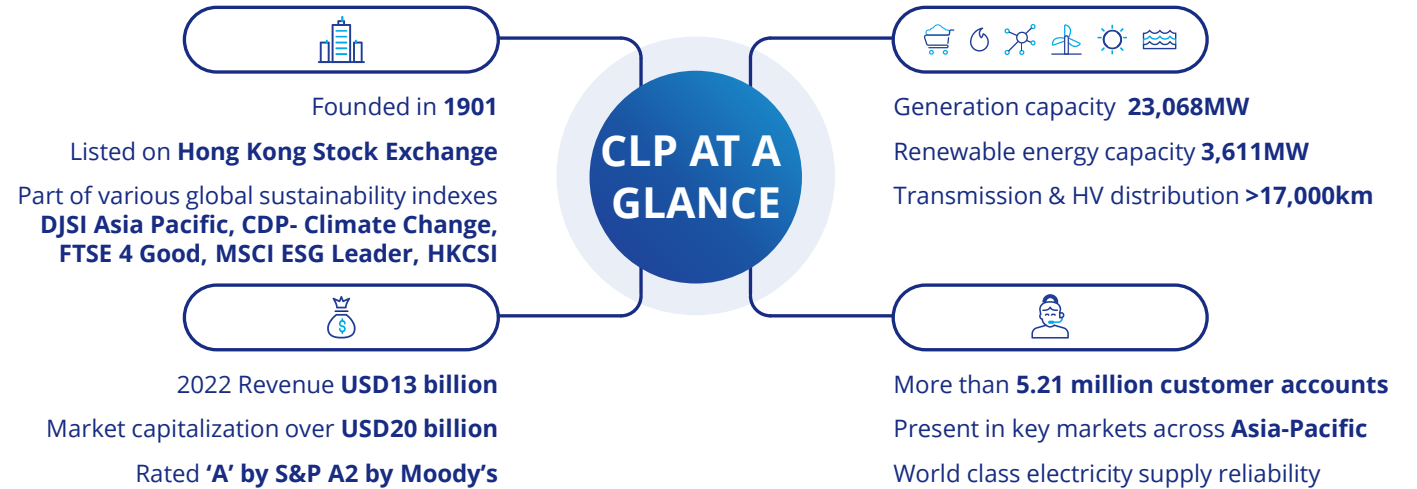
FREE ELECTRONS



CLP is one of the largest investor-owned power businesses in Asia Pacific. We are building a Utility of the Future to meet the evolving energy needs of our customers.



CLP AT A GLANCE



Hong Kong

Delivering world-class electricity supply and excellent customer services to 80% of Hong Kong's population.



Mainland China

CLP is the largest external investor in the energy sector on the Mainland, with a focus on producing low-carbon energy.



Australia

CLP's wholly-owned subsidiary EnergyAustralia is a leading integrated energy company in Australia, providing gas and electricity to about 2.44 million households and businesses.



India

Apraava Energy, jointly owned by CLP and CDPQ, is one of the top-10 private power producers in India, and expanded its business into other customer-focused energy segments including transmission.



Taiwan Region and Thailand

Investments in a solar energy project in Thailand and a power station in Taiwan.

Notes:

- Information as of 30 June 2023 unless otherwise stated
- Some figures are rounded to nearest whole number

CLP's Strategic Focus Areas



New capabilities in technological innovation will enable us to respond to energy market challenges and seize opportunities



Decarbonising Generation

- CLP is accelerating its plans in pursuit of net zero GHG emission across the value chain by 2050
- CLP will decarbonise by phasing out coal-fired generation by 2040 and introducing new sources of zero-carbon energy, exploring the use of new technologies

01



Energy Storage

- Energy storage is a key element in ensuring the transition to a cleaner economy
- With more intermittent generation connected to the system, particularly under a market-based environment, energy storage systems enables greater flexibility

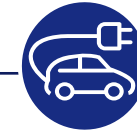
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Future of the Grid

- Grid needs to evolve as more DERs are connected and demand-side consumption patterns change to become an inclusive and participatory platform
- CLP needs to invest in smart grid technologies to ensure the delivery of high quality and resilient energy

03



Mobility

- Transportation is a leading contributor to carbon emissions
- Investing in the electrification of transportation systems as well as other zero-carbon fuels, such as green hydrogen, will play a key role in the decarbonisation of transportation

04



Customer Value

- The industry is becoming more customer-centric, with customers demanding a more seamless, personalised, transparent, reliable, cost-effective and efficient service
- Utilities need to elevate the human experience to attract and retain loyal customers

05



An integrated, aligned and multidisciplinary platform covering the expanse of innovation



Research

Identifies critical emerging ideas and technologies for:

- *Technology roadmap development*
- *Vision and strategy formation*
- *Capacity building*
- *Knowledge sharing*



Ecosystems

Connects BUs to the global start-up ecosystem to:

- *Develop new capabilities and explore ways to relieve pain points*
- *Achieve operational excellence and develop new business potential*



Investments

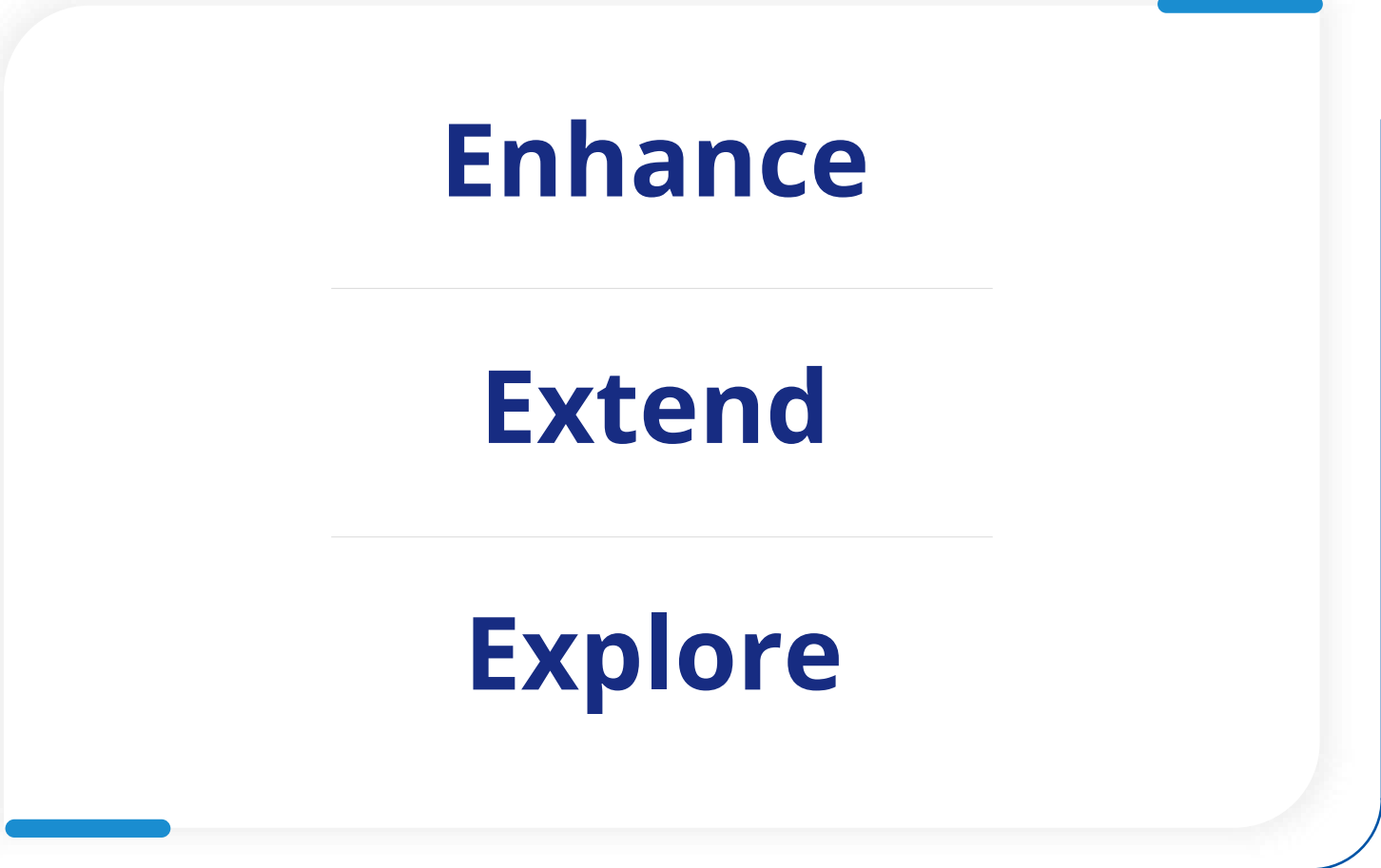
Invests in VC funds and innovative businesses to attain:

- *Strategic insights and growth*
- *Real-time access to themes that could critically impact CLP*
- *Financial returns*

The strategic value proposition for innovation



CLP's innovation and venturing activities help inform and execute group strategy and deliver growth over the long term



Why work with CLP?



With CLP's geographical presence, diversified portfolio and domain expertise, CLP is uniquely positioned as your ideal energy partner

Let's talk

Startups

CLP is the ideal partner for startups looking to innovate in the energy domain

Financial VCs

CLP can add significant strategic value to your portfolio companies, catalysing growth and scalability

CLP's Unique Value Proposition

CLP's Key Strengths



Recognized and reputable brand impact



Operations across Asia-Pacific with more than 5M customers



Diversified portfolio operating across the entire value chain



Over 120 years of deep industry expertise

CLP's Value Add to Startups



Access to CLP's markets and customer



Access to pilots and deployments within CLP



Access to CLP's technical and commercial expertise



Increased credibility towards customers, partners and investors

THANK YOU